

United Way of Marion and Taylor Counties

2020 ANNUAL REPORT

Leadership Message



Dani DeVito Board President



Brett White Executive Director

First, please allow me to express my heartfelt thanks for your support in 2020. This past year has been immensely hard for everyone, but with your help, we were able to make this year a little easier for some of the most vulnerable in our communities. The people of Marion and Taylor Counties are lucky to have people like you as their neighbors and friends.

Over this last year, I have been honored to serve as your president. With the strength and passion of our board, the strategic guidance of Brett White and his dedicated staff, and our tireless volunteers, we have been able to create change, encourage growth, and achieve the largest campaign goal in the history of our agency. We accomplished all of this despite having to completely change most of our plans, cancel multiple events, and find new and creative ways of reaching people, while still keeping our community healthy and safe.

You may be asking yourself, how did we do it? Sometimes, I look back at all the new struggles thrown our way and wonder the same. This year we did the only thing we could do; We moved **Forward Together**. We continued relentlessly toward our goal and we couldn't have done that without our community. You all created new fundraising ideas and started new workplace campaigns and invited your friends and neighbors to chip in as well. Our success is due to our collective hard work and drive.

I would be completely remiss if I did not say a very special thank you to Devanna Corley. Devanna led this campaign and kept us focused on reaching our goal and rolled with every punch that 2020 threw at us. She overcame a lot of obstacles to lead us across the finish line, and that dedication deserves to be recognized.

As we continue through 2021, we will still be feeling the effects of all that happened in 2020. We must continue to adapt to new challenges and make sure that we are helping those around us that need it the most. I look forward to continuing the wonderful work that we are doing across our region and can't wait to see all the things that we accomplish together this year.

Davis Dellate

What a year 2020 was for all of us. The COVID-19 pandemic created challenges and uncertain times like never before, but through it all, we saw so much hope and optimism surrounding us.

Our staff, donors, and volunteers are playing a game-changing role in the fight for the education, health, and financial stability of every person in our community – something that is needed now more than ever.

Under the leadership of our Campaign Chair Devanna Corley, and because of the generosity of more than 1,065 donors, we exceeded our campaign goal and raised \$520,489 - the largest amount ever in our history. To accomplish this during a global pandemic is a true testament to the generosity of our community.

From day one, our staff has been working to ensure that food, masks, personal protective gear, and of course financial assistance, got to who needed it most. Our COVID-19 Response and Recovery Fund raised an amazing \$110,000 that we were able to put back into the community immediately.

Through all the uncertainty we were able to expand and improve on several of our community impact initiatives and kept our agency funding at 100%.

I'm so proud of what we've been able to accomplish this year. Our community is still recovering and we will be here for each step of the way. I hope you will join us, because we can't move forward unless we do it together!

United Way fights for the health, education, and financial stability of every person in Marion and Taylor counties.

COVID-19 Response

COVID-19 RESPONSE Marion and Taylor Counties

Raised and distributed over \$101,450

to **42** community agencies, and organizations.

Answered over 20,000 calls, chats, and texts statewide 2.1.1



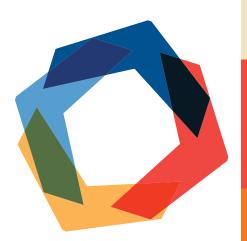
Facilitated distribution of over



from FEMA for the CARES EFSP Program



individuals received food assistance across both counties



churches professionally cleaned and sanitized

MRE meals delivered and distributed to Marion and Taylor



families received emergency financial assistance

A18

counties

homeless individuals housed and provided food for safety and quarantine 35

gallons of hand sanitizer secured and distributed

Warm Coats Warm Hearts

Our 2020 Warm Coats, Warm Hearts Winter Clothing Drive collected over 2,500 cold-weather items for the residents of Marion and Taylor counties.

The strain of COVID-19 substantially increased the need of our neighbors this year, and donations of cold-weather items helped eased the burden of staying warm and safe throughout the winter months. The installation of our donation drop-box was instrumental in increasing our donations.

Thanks to our local businesses and community members, we were able to supply these much needed items to our local partners, including Soup Opera, Friendship Fairmont, Scott Place Shelter, Salvation Army, Connecting Link, HOPE, and Taylor County Family Resources.



VITA

In 2020, the United Way of Marion and Taylor Counties became a VITA site. The VITA program is designed to provide free tax preparation services to qualifying individuals in Marion and Taylor counties. The program allows individuals and families to keep more money in their pockets by ensuring they receive tax credits they are eligible for, as well as not having to pay for tax preparation services. In addition, they are provided free financial education materials.

Through the program, 51 federal returns and 63 state returns were filed for local residents. Of those, the average refund amount was \$1,111.00 with an average Earned Income Tax Credit of \$1,129.29. The average adjusted gross income for returns filed by United Way of Marion and Taylor Counties was \$22,977.78.



West Virginia 211

2020 marked the one year anniversary of West Virginia 211 launching statewide. As the program celebrated the special milestone, we had no idea what would be in store for the year.

As the pandemic overtook our daily lives, 211 became the critical statewide information line. Working with Governor Justice, Senators Manchin and Capito, and partners around the state, our network mobilized and was ready to go immediately. The call volume skyrocketed.

At the end of 2020, we had taken over **21,146** calls, **1,473** live chats, and **2,842** texts. Our webiste had over 27,583 visitors. These equate to over **155,742** minutes of help for West Virginians.



United for Kids

The United for Kids collection helps young people in Marion and Taylor counties have what they need to face their day with dignity while in school. Not all students have necessary hygiene or personal items available at home, so this collection provides what they need to make sure they stay healthy, happy, and ready to learn. This year's drive collected enough hygiene products, food, and clothing to stock each school pantry in Marion and Taylor counties before the start of the year.

With the utilization of an Amazon Charity List, donations were easier than ever to make. We had over 25 shipments with requested items delivered right here to the United Way office. It was an excellent way for folks to easily see what items are needed with just the click of a mouse!



Born Learning Trail

The Born Learning Trail is a fun, easy way for parents, grandparents and caregivers to capture children's natural curiosity and love of play to help build early-learning skills which are critical for school readiness. With help from the Bower's Trust and Marion County Parks and Recreation, we were able to install two Born Learning Trails in our coverage area. The first was installed at Castle Creek Park in Grafton, and the second at Mary Lou Retton Youth Park in Fairmont. Volunteers from Mon Power, Fairmont State and Taylor County Family Resources helped install the trails, as well as create beautiful and engaging art on the sidewalks to accompany the trail signs.

The trail is a community change strategy, helping boost children's language and literacy skills – and encouraging families to get active!



Volunteer MTC

VolunteerMTC, our online portal dedicated to helping individuals and organizations find meaningful volunteer opportunities, grew tremendously in 2020 through a grant from Volunteer West Virginia. The funding allowed us to create a stronger partnership with Fairmont State University and Pierpont Community and Technical College and to improve the marketing for the system. As the pandemic began, VolunteerMTC was used to promote emergency opportunities and to coordinate projects for those looking to volunteer virtually and in person

We have **70** organizations registered in the system and over **761** active volunteers across Marion and Taylor counties.



Campaign

FORWARD TOGETHER>>>





Devanna Corley 2021 Campaign Chair



Ascent Consulting & Engineering Bennett and Dobbins PLLC **Biggies Drive In Capital Doors Carpenter and Ford Funeral Home City Construction** Edward Jones- Scott Kinty Fairmont Veterinary Hospital Funkhouser and Smith PLLC **Keystone Realty** Miller Law Offices, PLLC **Omni Associates- Architects** SocialBee Media This Place 3hh Trailer City **Tygart Electric LLC** SMALL BUSINESS CIRCLE WV News Jnited Way

1,065 to 68 % \$77,565 s 106 le 58 c

total givers

workplace campaigns

special events

leadership givers

corporate gifts

emerging leaders

Campaign

Workplace Campaigns

Anna Jarvis Elementary School Boy Scouts- Mountaineer Area Council CASA of Marion County City of Fairmont Combined Federal Campaign Conlev CPA Connecting Link **Disability Action Center** East Dale Elementary School East Fairmont High School East Fairmont Middle School **Enterprise Rent-A-Car** Equitable/AXA Fairmont Federal Credit Union Fairmont Marion Transit Authority Fairmont Senior High School Fairmont State University Fairview Elementary School Fairview Middle School Family Services of Marion & Harrison

Corporate Gifts

- Adams Office Supply Amazon Smile Foundation Anderson Environmental Services Anthony Chevrolet Ascent Consulting & Engineering Ball Toyota Bennett & Dobbins Biggie's Drive-In Capital Doors **Carpenter & Ford Funeral Home** Christ Episcopal Church City of Mannington **Civil and Environmental Consultants** Colasessano's Datha/Gene Foundation Drs. Laughlin and Wade Enersystems Enterprise Rent-A-Car EQT Foundation Exxon Mobil Corporation Fairmont Eye Care. Fairmont Federal Credit Union
- FedEx Ground First Exchange Bank Flemington Elementary School Global Science and Technology Grafton High School HOPE. Inc. Huntington Banks Javenne Elementary School Learning Options Literacy Volunteers of Marion County Marion County Board of Education Marion County Chamber of Commerce Marion County Child Advocacy Center Marion County Commission Marion County Family Resource Network Marion County Senior Citizens Mon Power- First Energy Monongah Elementary School Monongah Middle School MVA- Fairmont Clinic
- Fairmont Veterinary Hospital First Exchange Bank Ford Funeral Home Friends of Jim Riffle for Sheriff Funkhouser and Smith PLLC Grafton Rotary Club **Keystone Realty** Manchin Injury Law Group Marion County AFL-CIO Marion County Medical Society Marion County Rescue Squad **Middletown Properties** Middletown Tractor Sales Miller Law Offices PLLC Mon Health- Grafton City Hospital Mon Health- Marion Neighborhood Hospital Mon Power-First Energy **MVB** Bank North Central West Virginia Airport Novelis **Omni Associates Architechts**
- **MVB** Bank North Central WV Community Action North Marion High School Novelis Pierpont Community & Technical College Pleasant Valley Elementary School Stepping Stone Taylor County Board of Education Town of White Hall Truist/BB&T Bank United Parcel Service United Way of Marion & Taylor Counties Verizon Walmart Watson Elementary WCO Flooring America WesBanco West Fairmont Middle School White Hall Elementary School WV High Tech Foundation

Panhandle Cleaning and Restoration **Rhododendron House Bed & Breakfast Rogers Electrical** Ron Lane Inc. Rotary Club of Fairmont Rotary Club of South Fairmont SocialBee Media This Place **Toothman Sowers Ford** Trailer City Truist/BB&T Bank Tygart Electric United Mine Workers District 31 United Parcel Service WCO Flooring America WesBanco Bank Wilfong Enterprises WVU Medicine WV News **XTO Energy**



The Emerging Leaders program connects young leaders with United Way and immerses them in the community. The mission is to bring together a diverse group of individuals between the ages of 20 and 40 to make a difference. Josiah Batten Catie Blankenship Emily Brown Joby Chadwell Dani Devito Gregory DeVito Rebecca DeVito Natalie Feltz Jonathan Frantz Cassandra Garcia Joseph Garcia Jeremy Hatcher LaTora Keigley-Harker Alexis Keller Gabrielle Jordan Amie Marchesani Stevie McDonald Zachariah Moore Blaire Nuzum-Wise Erin Parker Jayme Payton Christopher Sharps Hanna Turner Rebecca Walters Philip Wright

Leadership Giving

The Leadership Giving Society recognizes and celebrates the vital importance of personal giving at exceptional levels. Members of our Leadership Giving Society are people of vision. Their community involvement creates solutions that shape tomorrow.



Tocqueville \$10,000 +			
Devanna and Tony Corley	Estate of Gleason and Jean Kuhn Estate of James Garzia		
Pioneer \$5,000 - \$9,999			
2 Anonymous			
Visionary \$3,000 - \$4,999			
William and Lois Laughlin	Charles and Patricia Mullett	J. Scott and Joan Tharp	
Pillar \$2,500 - \$2,999			
Rev DD and Mary Meighen			
Champion \$2,000 - \$2,499			
Brett J. White	2 Anonymous		
Partner \$1,500 - \$1,999			
Gary K. Bennett R. Kyle and Joyce Hamilton	Danielle Heston-Raddish Rodney Richards	Melanie Thompson 2 Anonymous	
Leader \$1,000 - \$1,499			
George Blankenship Jim and Sabrina Chadwell Warren and Judy Compton Dani and Gregory DeVito Noel and David Goldberg Gary and Linda Jack	Elisabeth Rose Lathrop Mirta M. Martin Kenneth Miller Donna H. Peduto Stanard and Linda Swihart Mary Jo Thomas	Rosemary M. Thomas Rhonda and Steven Wilson Blaire and Josh Wise Dixie L. Yann <i>5 Anonymous</i>	
Advocate \$500 - \$999			
Dale Bradley Jeanie and Robert Brenneman Andrew Cain Abby D. Chapman Jeff and Heather Collins Ladenna J. Collins Jason Ward Corbin Ryan Courtney Dana Davis Jr. Cindy Dickey Ann H. Drago Judd and Bobbie Doerfler Charles Engebretson Justin Fabri Randy and Nancy Farley Debra Fortney	Agnes Franz Kevin Gessler and Amy Skeens Norman Gundersen Jeremy and Whitney Rae Hatcher Merri Incitti Tryston Kessler Mike and Elizabeth Lawson Rock and Cindy Manchin Keith and Leslie March Lisa and Rob Matthews Earl and Martha McConnell Valerie Means Christine and Leonard Miller Tracy Miller Michelle and Jason Molisee Rick and Sally Morgan	Pam and Jim Nolan David and JoAnn Nuzum Donald Alan Sayre Christopher Sharps Tina and Dave Shaw Cindy Shriver Troy A. Snyder Julie and Robert Sole Allen and Pat Staggers Emily and Matt Swain Mark Tenney Angela D. Toothman Nancy L. Vandergrift Philip M. Wright Steven Zelenak <i>27 Anonymous</i>	

Statement of Financial Position

(Year Ending December 31, 2020*)

Checking/Savings Accounts Receivable	612,270 341,176	Allocations & Designations Payable SBA PPP Loan Other Current Liabilities	226,241 20,000 3,810
Total Current Assets	953,446		
Property and Equipment	187,673	Total Current Liabilities	250,051
Total Fixed Assets	187,673	Total Liabilities Total Equity	250,051 891,069
TOTAL ASSETS	\$ 1,141,119	TOTAL LIABILITIES & EQUITY	\$ 1,141,119

Statement of Activities

Individual Gifts 487,156 Corporate Gifts 205,205 11% COVID Foundations and Grants 40,010 **COVID** Fund 110,261 Fund Events and Other Revenue 183,856 18% **Total Revenues** \$ 1,026,488 Events & Other **47%** Individual **Funded Partner Allocations** 306,494 **Programs and Services** 138,369 4% **COVID** Fund 91,813 Foundations & Grants 20% Management and Fundraising 125,496 **Total Expenses** \$ 589,982 19% Management & Fundraising 46% United Way MTC values its fiduciary Funded Partner 14% COVID Fund Allocations & Donor responsibility to donors, funders, Designations and the larger community. We strive 81% to operate as efficiently as possible. 21% Last year, 81% of our funding was Impact Programs invested in community & Services programming, partner agencies, and impact initiatives.

(Year Ending December 31, 2020*)

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Expenses

Revenue

Partnerships

Celebration of Lights

The Celebration of Lights celebrated its 13th year in 2020. Our United Way is fortunate to partner with the Rotary Club of South Fairmont for this holiday tradition. Their hard work is truly amazing. Over 502 displays line the park, with approximately 17 displays new displays added this year.

Over **8,703** cars and **32,346** people traveled through the displays this year. Due to COVID-19, Market in the Park and the Reindeer Run 5K both had to be canceled, but families from around the region enjoyed the park from the safety of their vehicles.

We implemented online advance tickets this year and increased the number of walker and drive through nights overall.

Total Raised: \$72,500

Rotary South Fairmont



Media Partners





Foundations and Grants

EQT Foundation Datha/Gene Foundation Marion County Commission Volunteer West Virginia















Volunteer Leadership

Board of Directors

Dani DeVito President ShalePro Energy

Michael Angelucci Larry Buckland Devanna Corley Cindy Dickey Kevin Gessler Christina Gouzd Michael Haines Mike Lawson Mirta Martin Debby Michalski Christine Miller Vice President Taylor County Schools

Marion County Rescue Squad Life United Methodist Church Civil & Environmental Consultants Fairmont Federal Credit Union Mon Health- Grafton City Hospital Keystone Realty Mon Power/First Energy Community Volunteer Fairmont State University United Security Agency

Rebecca Miller Secretary ND Paper- Fairmont

> Johnny Moore Sally Morgan Chuck Mullett David Nuzum Blaire Nuzum-Wise Stephanie Pethtel Chuck Shields Amy Snively Patrick Snively Michael White

Melanie Thompson Treasurer Huntington Banks

Pierpont C&T College Marion County Schools Community Volunteer Community Volunteer Miller Law Office Allegheny Science & Technology Fairmont State University Fairmont State University Fairmont State University VA Hospital- Clarksburg

Committees

Finance

Melanie Thompson - Chair Toni Balenger Jim Chadwell Dani DeVito Taylor Downs Gary Jack Andrea Klepfel Butch Osborne

Nominating

David Nuzum - Chair Dani DeVito Blaire Nuzum-Wise **Personnel** Debby Michalski- Chair

Governance

Cindy Dickey - Chair

Emerging Leaders

Joseph Solberg - Co Chair Chris Sharps- Co Chair Catie Blankenship Snyder Emily Brown Joby Chadwell Dani DeVito Jeremy Hatcher Blaire Nuzum-Wise Alex Petry



Michael White - Chair Melanie Thompson - Vice Chair

Members: **Tony Balenger** Jeanie Brenneman Susan Dempsey **Becky DeVito** Shaela Duckworth Kathy Dunn Lyla Grandstaff Norm Gunderson Anna Hicks Allan Keener Mary Meighen Robin Moore Elizabeth Nestor David Nuzum Angela Schwer Joseph Solberg Amber Walker Mark Zeck

Liaisons: Ashley Brenneman Dedra Cobb Jennifer Frame Kate Greene Jeremy Hatcher Jennifer Jones Donna Mick Ryann Moore Jamie Payton Alex Petry Larru Puccio II Phil Reed Gatsby Rider Misty Rohaly Jessie Sharps Macy Souhala Sheila Westfall

United Way Team

Brett White Emily Swain Caleb Ward Chris Yost Sara Quigley Executive Director Community Impact Director Office Manager AmeriCorps Member AmeriCorps Member



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unitedwaymtc.org



United Way of Marion and Taylor Counties



























Task Force on Domestic Violence "HOPE, Inc."













The Family Service of Marion









American Red Cross

eliminating racism empowering women

MARION COUNTY

CHILD ADVOCACY CENTER